

Finance Directorate



UK HEALTHCARE – PRIVATE FINANCING OF INFRASTRUCTURE

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- PFI - The Private Finance Initiative
- NHS LIFT – a partnership approach
- ISTCs – Independent Sector Treatment Centres

PFI - The Private Finance Initiative



- UK Government Target – 100 new hospitals by 2010
- 127 PFI schemes in health
- 46 already built and admitting patients
- 33 currently under construction

Background – why PFI?

- Need for investment in hospital buildings
- Not enough public money available
- Commitments not to count as public borrowing
- Transfer of risk

Main features of PFI (1)

- Private sector responsible for:
 - Design of hospital
 - Building the hospital
 - On time
 - On budget
 - To the right specification
 - Repair and maintenance (30 years)
 - (sometimes) “soft” services – cleaning, catering
 - money!
 - Borrowing (90%)
 - Shareholders (10%)

Main features of PFI (2)

- Public sector responsible for:
 - Clinical services
 - Payment!
 - Payments are fixed
 - Inflation increases
 - Only pay if hospital is available to be used

Transfer of Risk

- No payment until construction is finished
- If parts of hospital cannot be used, no payment
- If service quality poor – payment deductions
- If costs increase, no increase in payments

Advantages of PFI

- 100 new hospitals by 2010
- construction is on time and on budget
- transfer of risk where appropriate
- projects are better planned
- there is now a strong market

Disadvantages of PFI

- costs of bidding
- slow to sign contracts
- inflexible?
- Does not encourage partnership

NHS LIFT



- Primary healthcare premises
 - Doctors surgeries
 - Other local health facilities
- Partnership between public and private sector

NHS LIFT

- Launched in 2002
- 50 areas have a LIFT scheme
 - covers 50% of UK population
- 40 have signed contracts
- 16 schemes have new buildings already in use
- 33 new buildings in total

Background – why LIFT?



- Need for healthcare investment in urban areas – regeneration
- More local doctors needed in inner cities
- Partnership – joint public and private sector investment

LIFT Company (“Liftco”)



- Joint venture
 - 60% held by private sector investors
 - 20% local health organisations
 - 20% “Partnerships for Health”

Main features

- Contract for 20-25 years: LIFTco and Local Health organisation
- LIFTco builds new healthcare premises
- Then leases them to doctors
- LIFTco maintains and repairs the premises
- Rent paid by doctors is fixed, but annual inflation increases
- Exclusive right for LIFTco to carry out all future developments in the area

Similarities with PFI

- No payments until the new buildings are ready
- Construction risk is with LIFTco
- Risk of cost increases is with LIFTco
- No payments if premises not available for use
- Payment deductions for poor service

Advantages of LIFT

- Much quicker to sign contracts
- Costs of bidding are lower
- Encourages a partnership approach

Disadvantages of LIFT



- Not suitable for complex hospital developments
- Exclusive deal – may weaken competition
- Building costs seem higher

Independent Sector Treatment Centres



- Private sector providing clinical services
- Buying clinical procedures, not infrastructure
- Background
 - Waiting lists
 - Patient choice